



Monthly Newsletter for June 2025

Over the past six years, LT has successfully closed over 37 Language M&A deals, including several ASL businesses. We've had the privilege of working with multiple Deaf, hard-of-hearing, and CODA owners, and we're proud to say we close more than half of the deals we take on.

[Case Studies and Testimonials](#)

Featured Sellers

Seller in the US:

Seller 1 - AI-Driven Language Tech Company for Sale

We're representing an innovative company offering a patent-protected platform that delivers automated captioning, messaging, translation, and speech generation in 100+ languages. Designed for use in courts, hospitals, and classrooms, the system provides real-time accuracy and seamless accessibility.

Built on a scalable, cloud-based subscription model, it's easy to deploy and ideal for organizations worldwide. This opportunity is available for acquisition at \$750K—a compelling proposition for buyers seeking to grow in the rapidly evolving AI-powered language technology sector.

Seller 2 - This **LSP** specializes in multilingual translation and localization services, with revenue of around \$7 million. Serving industries such as life sciences, legal, and technical content, they operate globally with offices in North America and Western Europe. Services include translation, transcreation, website localization, and desktop publishing. They have signed contracts with several of their clients.

Seller 3 - A legal translation/notary/apostile business. Works with clients in Europe. Does \$1 million plus annual revenue and over 50% net profit. Buyer should have legal clients/be in the legal vertical.

New - Seller 8 - US company founded 20 years ago, headquartered in the Midwest, with a majority of in-house team being global. Customers are primarily US-based and include tech, state and local governments, legal and law enforcement agencies, marketing and market research companies. Main services include translation, audio transcription and subtitling, and bilingual market research services. Company is leveraging internal development resources to utilize AI for both workflow efficiencies and increased gross margins. Over the past three years, they have averaged slightly more than \$4 million in annual revenue. In 2024, on target for about \$4.6 million with a \$850K adjusted Ebitda.



Sellers outside the US

Seller 4 - Western Europe

Well-established **LSP** with operations in Europe, America, and Asia has grown through a successful buy-and-build strategy and is planned to reach €10M by the end of 2025. Operating under multiple brands, the company serves direct clients in manufacturing, pharmaceuticals, and luxury. Debt-free with strong cash flow, and high growth potential—especially in life sciences—this is a unique investment opportunity.

Seller 5 - Central Europe

Niche translation provider with over 30 years of experience, specializing in the power engineering, nuclear, and technical sectors. The company is ISO-certified, debt-free, and known for high-quality service and long-term client relationships. The team is highly experienced and motivated, and the owner is open to a flexible transition.

Seller 6 - Western Europe

LSP Opportunity – Multi-Country Presence

We're working with a broker representing a well-established translation agency headquartered in the Netherlands, with additional offices across Europe. The company generates around €4M in annual revenue, with currently low EBITDA. This is a great opportunity for buyers seeking to expand their European footprint and client base.

Seller 7 - Boutique German LSP

Established in 2002, this Germany-based LSP offers specialized translation, interpretation, and certified services in 40 language pairs. Clients are 100% direct across verticals including **life sciences, marketing, toys, and sportswear**. Growth has come through word of mouth, with strong potential for expansion. The owner is seeking to exit for personal reasons.

Interested in learning more? Please reply to this email.

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[How to sell an LSP](#)

[What's My Language Company Worth in 2025?](#)

[Urgent Ask from Gaza](#)

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